

LSU ALUMNI ASSOCIATION AND SUBSIDIARY
Baton Rouge, Louisiana

CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2006

Under provisions of state law, this report is a public document. A copy of the report has been submitted to the entity and other appropriate public officials. The report is available for public inspection at the Baton Rouge office of the Legislative Auditor and, where appropriate, at the office of the parish clerk of court.

Release Date 6-6-07

LSU ALUMNI ASSOCIATION AND SUBSIDIARY

Baton Rouge, Louisiana

TABLE OF CONTENTS

December 31, 2006

	<u>Exhibit</u>	<u>Page</u>
INDEPENDENT AUDITORS' REPORT		1
CONSOLIDATED FINANCIAL STATEMENTS		
Consolidated Statement of Financial Position	A	2
Consolidated Statement of Activities	B	3
Consolidated Statement of Cash Flows	C	4
Consolidated Notes to the Financial Statements	D	5
SUPPLEMENTAL INFORMATION	<u>Schedule</u>	
Combining Schedule of Activities	1	14
STATISTICAL INFORMATION		
Assets		S-1
Investment/Investment Income		S-2
Liabilities & Net Assets		S-3
Revenue/Expenses		S-4



INDEPENDENT AUDITORS' REPORT

To the Board of Directors
LSU Alumni Association
Baton Rouge, Louisiana

We have audited the consolidated statement of financial position of the **LSU ALUMNI ASSOCIATION AND SUBSIDIARY** (the Association) as of December 31, 2006, and the related consolidated statements of activities and cash flows for the year then ended. These consolidated financial statements are the responsibility of the Association's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit. The prior year summarized comparative information has been derived from the Association's 2005 financial statements and, in our report dated January 31, 2006, we expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the **LSU ALUMNI ASSOCIATION AND SUBSIDIARY** as of December 31, 2006, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The supplemental and statistical information on pages 14 and S-1 through S-4 are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements, and, in our opinion, such information is fairly stated in all material respects in relation to the basic consolidated financial statements taken as a whole.

Faulk & Winkler, LLC

Certified Public Accountants

Baton Rouge, Louisiana
February 16, 2007

LSU ALUMNI ASSOCIATION AND SUBSIDIARY

Baton Rouge, Louisiana

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

For the year ended December 31, 2006
(with comparative amounts for 2005)

	2006	2005
ASSETS		
CURRENT		
Cash and cash equivalents	\$ 681,392	\$ 1,339,974
Receivables - other	121,139	324,497
Merchandise inventory	103,490	71,964
Pledges receivable, net	960,180	511,226
Donation due from estate	-	239,906
Total current assets	1,866,201	2,487,567
INVESTMENTS:		
Unrestricted	526,384	661,792
Endowment	9,145,837	9,683,498
Assets limited as to use for debt retirement	-	588,647
Total investments	9,672,221	10,933,937
LONG-TERM PLEDGES RECEIVABLE, net	344,581	482,703
PROPERTY AND EQUIPMENT, net	17,768,773	18,251,942
DEFERRED INCOME TAXES, net	3,000	-
OTHER ASSETS	168,734	245,755
Total assets	\$ 29,823,510	\$ 32,401,904
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable and other accruals	\$ 324,978	\$ 372,268
Deferred revenues	247,134	238,802
Current portion of long-term debt	-	461,000
Total current liabilities	572,112	1,072,070
OTHER LIABILITIES	3,883,597	3,543,242
LONG-TERM DEBT, net	-	3,904,000
Total liabilities	4,455,709	8,519,312
NET ASSETS		
Unrestricted	13,224,706	12,463,896
Temporarily restricted	452,037	1,311,748
Permanently restricted	11,691,058	10,106,948
Total net assets	25,367,801	23,882,592
Total liabilities and net assets	\$ 29,823,510	\$ 32,401,904

The accompanying consolidated notes to financial statements
are an integral part of this statement.

LSU ALUMNI ASSOCIATION AND SUBSIDIARY

Baton Rouge, Louisiana

CONSOLIDATED STATEMENT OF ACTIVITIES

For the year ended December 31, 2006
(with comparative amounts for 2005)

	Unrestricted	Temporarily Restricted	Permanently Restricted	Totals	
				2006	2005
SUPPORT AND RECLASSIFICATIONS					
Donations	\$ 1,627,360	\$ 148,506	\$ 1,584,110	\$ 3,359,976	\$ 3,064,434
Earned:					
Merchandise, sales, and trip	856,846	-	-	856,846	795,479
Hotel	3,799,877	-	-	3,799,877	3,447,885
Rental and catering	664,326	-	-	664,326	598,484
Investments:					
Dividend and interest	143,677	276,839	-	420,516	268,974
Realized gain (loss)	604,288	-	-	604,288	(28,743)
Unrealized gain	74,749	-	-	74,749	299,556
Other	712,845	-	-	712,845	590,733
Total support and reclassifications	8,483,968	425,345	1,584,110	10,493,423	9,036,803
NET ASSETS RELEASED FROM RESTRICTIONS	1,285,056	(1,285,056)	-	-	-
Total revenues, support, and reclassifications	9,769,024	(859,711)	1,584,110	10,493,423	9,036,802
EXPENSES					
Program	7,491,552	-	-	7,491,552	6,678,756
General and administrative	1,516,662	-	-	1,516,662	1,120,212
Total expenses	9,008,214	-	-	9,008,214	7,798,968
Change in net assets	760,810	(859,711)	1,584,110	1,485,209	1,237,834
NET ASSETS					
Beginning of the year	12,463,896	1,311,748	10,106,948	23,882,592	22,644,758
End of the year	\$ 13,224,706	\$ 452,037	\$ 11,691,058	\$ 25,367,801	\$ 23,882,592

The accompanying consolidated notes to financial statements
are an integral part of this statement.

LSU ALUMNI ASSOCIATION AND SUBSIDIARY

Baton Rouge, Louisiana

CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended December 31, 2006
(with comparative amounts for 2005)

	<u>2006</u>	<u>2005</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Increase in net assets	\$ 1,485,209	\$ 1,237,834
Depreciation and amortization	885,739	779,791
Provision for doubtful accounts	153,489	155,545
Realized loss (gain) on investments - net	(604,288)	28,743
Unrealized gain on investments - net	(74,749)	(299,556)
Permanently restricted contributions - net	(1,584,110)	(481,555)
Change in operating assets and liabilities:		
Net change of pledges receivable	(464,321)	651,554
Net change in operating assets	369,264	(424,978)
Net change in operating liabilities	301,397	567,680
Net cash provided by operating activities	<u>467,630</u>	<u>2,215,058</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of investments	(1,467,699)	(1,488,131)
Proceeds from sale of investments	3,408,452	-
Acquisition of property and equipment	(286,075)	(295,059)
Net cash provided (used) by investing activities	<u>1,654,678</u>	<u>(1,783,190)</u>
CASH FLOWS FROM FINANCING ACTIVITIES		
Permanently restricted contributions - net	1,584,110	481,555
Payment of notes payable and line of credit	(4,365,000)	(525,000)
Net cash provided (used) by financing activities	<u>(2,780,890)</u>	<u>(43,445)</u>
Net increase (decrease) in cash and cash equivalents	(658,582)	388,423
CASH AND CASH EQUIVALENTS		
Beginning of year	1,339,974	951,551
End of year	<u>\$ 681,392</u>	<u>\$ 1,339,974</u>
Supplemental disclosure of cash flow information:		
Cash paid during the year for interest	<u>\$ 185,829</u>	<u>\$ 101,733</u>

The accompanying consolidated notes to financial statements
are an integral part of this statement.

LSU ALUMNI ASSOCIATION AND SUBSIDIARY

Baton Rouge, Louisiana

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization and operations

The **LSU ALUMNI ASSOCIATION** (the Association) is a non-profit corporation organized to foster, protect, and promote the welfare of Louisiana State University and Agricultural and Mechanical College (the University) and to maintain a mutually beneficial relationship between the University and its alumni. The majority of the Association's revenues are derived from contributions made by individual alumni and various organizations, as well as revenues earned through the Alumni Center and hotel. During 2006, The Lod and Carole Cook Conference Center and Hotel, LLC (the Hotel), was formed as the Association's wholly-owned subsidiary to operate the hotel and conference center. The land that the Hotel and Alumni Center are located is owned by Louisiana State University.

Basis of presentation and consolidation

The consolidated financial statements of the Association have been prepared on the accrual basis of accounting. All intercompany transactions and balances have been eliminated. The significant accounting policies are described below to enhance the usefulness of the consolidated financial statements. The Association reports information regarding their financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

The consolidated financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Association's financial statements for 2005, from which the summarized information was derived.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Accordingly, actual results could differ from those estimates. Estimates are primarily used when accounting for valuation and collection of receivables, depreciation, amortization, and deferred revenue.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Cash and cash equivalents

For purposes of the statement of cash flows, the Association considers all demand deposits and money market accounts to be cash and cash equivalents, except that cash and cash equivalents that are restricted by donors are included with restricted or endowed investments. The Association considers all highly liquid investments, money market funds and certificates of deposit with a maturity of three months or less at the date of acquisition to be cash equivalents.

Promises to give and contributions

Unconditional promises to give are recognized as revenue in the period received. Promises to give are recorded at realizable value if they are expected to be collected in one year and at fair value if they are expected to be collected in more than one year. Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional. Pledges receivable are recorded net of an allowance for doubtful pledges that is based on management's estimate of collectibility. The Association records contributions received as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions.

Contributions are recognized when the donor makes a promise to give to the Association that is, in substance, unconditional. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets, depending on the nature of the restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to the appropriate classification. Contributions to permanently restricted funds are restricted by the donor and must be maintained in perpetuity. Income earned must be spent according to the donor's stipulations.

Accounts receivable

Accounts receivable are recorded at cost, net of an allowance for doubtful accounts. A general allowance for doubtful accounts is based on management's estimate of the collectibility of accounts receivable according to prior experience. Management considers accounts receivable delinquent based on contractual terms. The Association does not require collateral for its receivables.

Inventory

Inventory is stated at the lower of cost (first-in, first-out method) or market and consists of general merchandise for sale at the Association's gift shop.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Assets limited as to use

Assets limited as to use included assets held by trustees under indenture agreements for the retirement of bonds payable. These assets were used during 2006 to retire the related debt.

Property and equipment

Property and equipment are carried at cost. Additions, renewals, and betterments that extend the life of assets are capitalized. Maintenance and repair expenditures are expensed as incurred.

Depreciation is provided using the straight-line method over the estimated useful lives of the property, ranging from five to thirty-nine years.

The Association does not capitalize its collections at the Andonie Museum, which consists of historical objects relating to LSU sports history which have been estimated at approximately \$650,000. The Association exhibits these collections at the Andonie Museum on the campus of LSU. There were no significant changes to collections during 2006.

Investments and investment income

Investments in equity securities with readily determinable fair values and all investments in debt securities are recorded at fair value based on quoted market prices. Unrealized gains and losses are recorded in current year operations as increases or decreases in net assets. Dividend, interest, and other investment income are recorded as an increase in net assets.

Donated investments are recorded at market value at the date of receipt, which is then treated as cost. Realized gains and losses on dispositions are based on the net proceeds and the cost of the securities sold, using the specific identification cost method. These realized gains and losses are recognized in the Association's current operations.

Income taxes and unrelated business income

The Association is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code for the majority of the Association's revenues. However, the Association's subsidiary, the Hotel, is taxed as a corporation for income tax purposes. Under the asset and liability method, deferred tax assets and liabilities are recognized for the estimated future tax consequences attributable to the differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis.

Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income during the period that includes the enactment date.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Income taxes and unrelated business income (continued)

The Association also has unrelated business operations which include activities that are considered taxable under the Internal Revenue Code, because they are unrelated to the exempt purpose of the organization. These activities include merchandise sales, sports trips, and advertising sales.

The Association currently pays no income taxes on unrelated business income because deductible expenses are in excess of unrelated business income, which is generated as stated above.

Deferred revenues

Funds that are received for prepayment of lodging or deposits for events at the Hotel are recorded as deferred revenues until they are earned.

Fair value of financial instruments

The carrying value of cash, receivables, prepaid expenses, accounts payable, accrued expenses, and deferred revenue approximate fair value due to the short-term maturity of these instruments. None of the financial instruments are held for trading purposes.

Reclassifications

Certain amounts in the 2005 financial statements have been reclassified to conform to the 2006 financial statement presentation.

NOTE 2 - INVESTMENTS

Investments are recorded at fair value. Fair values were determined using quoted market prices. Investments, at December 31, 2006, consisted of the following:

	<u>Market Value</u>	<u>Cost</u>
Money market	\$ 289,203	\$ 289,203
Equity securities	5,792,127	4,179,415
Fixed income	3,590,891	3,641,522
	<u>\$ 9,672,221</u>	<u>\$ 8,110,140</u>

NOTE 2 - INVESTMENTS (CONTINUED)

Management's accounting for the fair value for listed stocks, bonds, mutual funds and similar securities is based on the quoted market value as of the balance sheet date. While management uses available information to determine the market values, future adjustments may be required. It is possible that the market value of investments may change materially in the near term.

NOTE 3 - PLEDGES RECEIVABLE

Unconditional pledges receivable at December 31, 2006, were as follows:

	<u>2006</u>
Less than one year	\$ 1,139,180
One to five years	<u>356,369</u>
	1,495,549
Less discount	<u>(11,788)</u>
	1,483,761
Allowance for uncollectible pledges	<u>(179,000)</u>
Total pledges receivable, net	<u>\$ 1,304,761</u>

A discount rate of 3% was used in computing the net present value of these receivables.

NOTE 4 - ACCOUNTS RECEIVABLE

At December 31, 2006, accounts receivable consisted primarily of room rental, hotel occupancy, and catering from the following sources, respectively:

	<u>2006</u>
Room rental and occupancy	\$ 57,892
Catering	<u>68,247</u>
	126,139
Allowance for uncollectible accounts	<u>(5,000)</u>
Total receivable	<u>\$ 121,139</u>

These amounts were substantially collected subsequent to year end.

NOTE 5 - FIXED ASSETS

Property and equipment, and related service lives at December 31, 2006 were as follows:

Description	Service Life	2006
Buildings	39 years	\$ 20,671,782
Furniture and equipment	5-10 years	2,432,385
Construction in process	-	159,400
Automobiles	5 years	37,809
Other	-	6,500
		<u>23,307,876</u>
Less accumulated depreciation		<u>(5,539,103)</u>
		<u>\$ 17,768,773</u>

During 2006, depreciation expense was \$769,244.

NOTE 6 - LINE OF CREDIT

The Association has a bank line of credit under which it may borrow up to \$150,000 at a variable interest rate based on the New York Prime Rate (8.25% at December 31, 2006). The line matures June 5, 2007. The entire amount of the line is available at December 31, 2006. No interest expense was incurred on the line during 2006.

NOTE 7 - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets of \$452,037 at December 31, 2006 were available for scholarships and professorships.

Net assets released from restrictions

Net assets were released from donor restrictions by incurring program related expenses satisfying the restricted purposes during 2006.

Purpose	2006
Scholarships and professorships	\$ 539,687
Retirement of debt	652,670
Museum related expenditures	92,699
	<u>\$ 1,285,056</u>

NOTE 8 - PROVISION FOR INCOME TAXES

The provision for income taxes consisted of a deferred income tax benefit of \$3,000 for 2006 from the Hotel's operations. The provision for income taxes for 2006 is as follows:

Current tax provision:	<u>2006</u>
Current income taxes (refund)	\$ -
Deferred income tax benefit	<u>(3,000)</u>
Income tax benefit	<u>\$ (3,000)</u>

The tax effects of temporary differences that give rise to significant portions of the deferred tax asset at December 31, 2006 are as follows:

	<u>2006</u>
Noncurrent deferred tax asset	
Contribution carryforward	\$ 50,000
Net operating loss carryforward	<u>3,000</u>
	53,000
Valuation allowance	<u>(50,000)</u>
Noncurrent deferred tax asset, net	<u>\$ 3,000</u>

The Hotel had charitable contributions for 2006 of approximately \$239,000, which are limited to 10% of net taxable income. Since the Hotel did not have significant taxable income during the current period, the non-deductible portion of the contribution is carried forward until sufficient taxable income is generated to allow for the deduction for no more than five years. A valuation allowance has been recorded to reduce the carrying amount of the deferred tax asset to its estimated net realizable value.

At December 31, 2006, the Hotel had a net operating loss of approximately \$18,000 that will expire in 2026. The Hotel's effective tax rate differs from the federal statutory rate, primarily due to lower rates on the first \$100,000 of taxable income, certain nondeductible expenses, and state income taxes/(benefits).

NOTE 9 - COMMITMENT

The Association has a deferred compensation plan (the Plan) covering the President of the Association. Under the terms of the Plan, contributions to the account are funded annually at \$25,000 until retirement. The salary continuation distributions shall be payable thirty days after the President's retirement from active service with the Association. The liability for payments at December 31, 2006 was \$325,554, which is recorded as other liabilities.

NOTE 10 - RENT EXPENSE

Rent and lease expense incurred for 2006 was \$56,407. These rentals and leases are short term and cancelable by either party. The Association has also entered into a 99-year lease with the University for the Hotel's land. The annual rent expense associated with this lease is nominal.

NOTE 11 - DONATED SERVICES

A substantial number of unpaid volunteers have made a significant contribution of their time to develop the Association's programs, principally in fund raising activities, operations, and board participation. The value of this donated time is not reflected in these statements since no objective basis for measurement or valuation is available.

NOTE 12 - RETIREMENT PLAN

The Association has a 401(k) retirement plan covering substantially all eligible employees. Employees are 100% vested in their contributions as well as discretionary Association matching and profit sharing contributions. Employees may contribute up to 25% of their compensation limited to \$15,000 annually. The Association contributed \$40,955 during 2006.

NOTE 13 - OTHER LIABILITIES

Other liabilities at December 31, 2006 consist of the following:

	<u>2006</u>
MBNA credit card deferred royalty	\$ 3,321,000
Deferred compensation	325,554
Annual leave	<u>237,043</u>
	<u>\$ 3,883,597</u>

MBNA Credit Card Deferred Royalty

The Association has a royalty agreement with MBNA, a credit card company, for use of its logo. Under the terms of the agreement, MBNA will pay the Association \$5,000,000 as a royalty guarantee for the period of July 1, 2004 to June 30, 2011. The Association was advanced \$3,000,000 of the royalty guarantee during 2002. In addition, MBNA advanced \$500,000 during 2005 and 2006 and will continue to advance \$500,000 on each of July 1, 2007 and July 1, 2008. Earned royalties beginning July 1, 2004 will be applied against all advances. Any remaining advance amount is refundable to MBNA if the Association breaches the agreement. The Association estimated earned royalties for 2006 were approximately \$272,000.

NOTE 14 - CONCENTRATION OF CREDIT RISK

Financial instruments which subject the Association to concentrations of credit risk consist primarily of investments in long-term corporate and governmental fixed income instruments, and equity holdings in domestic corporations. Management periodically evaluates the Association's credit risk associated with its investments, which are not collateralized. Future changes in market value make such investments less valuable.

The Association typically maintains cash and cash equivalents and temporary investments in local banks that may, at times, exceed the FDIC limits. At December 31, 2006, the Association exceeded the insured limit by approximately \$661,218. Management believes that this risk is limited.

NOTE 15 - RELATED PARTIES

During 2006, the Association paid approximately \$1,515,967 to the University and agencies of the University for reimbursement for personnel, various services, costs, and supplies.

The Association had funds invested with the LSU Foundation totaling approximately \$68,000 at December 31, 2006. Also, the LSU Foundation rents office space from the Association, which was approximately \$112,000 during 2006.

The Association had \$388,734 included in hotel revenue at December 31, 2006, received from various departments on the University's campus for hotel room occupancies.

The Association received \$700,000 in rental income, and \$150,000 in management fees from the Hotel. However, these transactions have been eliminated upon consolidation.

LSU ALUMNI ASSOCIATION AND SUBSIDIARY

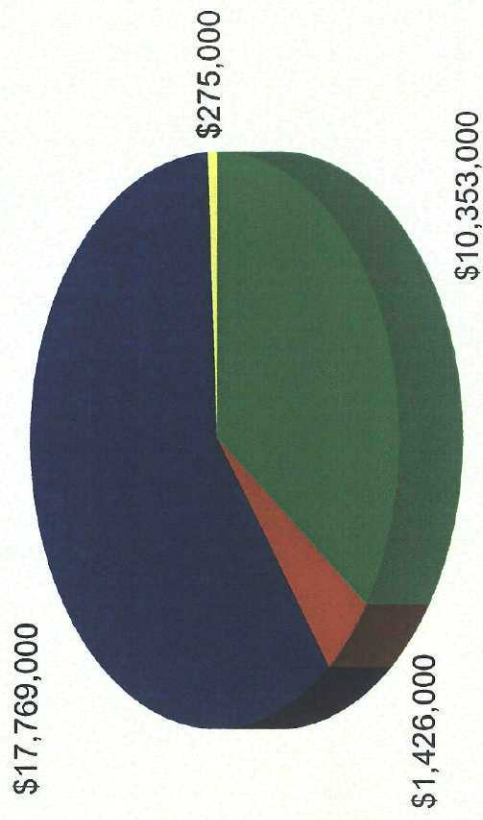
Baton Rouge, Louisiana

COMBINING SCHEDULE OF ACTIVITIES

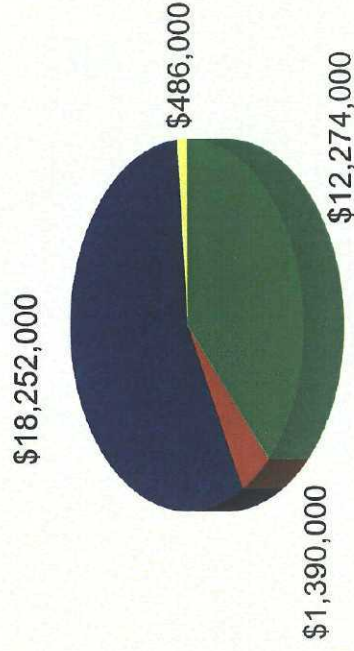
For the year ended December 31, 2006
(with comparative amounts for 2005)

	Alumni Association	Restricted Fund	Unrelated Business Income Fund	The Cook Hotel	Total	
					2006	2005
Revenue and support:						
Donations	\$ 1,488,339	\$ 1,871,636	\$ -	\$ -	\$ 3,359,975	\$ 3,064,434
Earned:						
Merchandise, sales, and trips	143,930	-	712,916	-	856,846	795,479
Hotel	-	-	-	3,799,877	3,799,877	3,447,885
Food, beverage, and other	-	-	-	65,688	65,688	-
Rental and catering	630,751	-	-	33,574	664,325	598,484
Investments:						
Dividend and interest	96,974	269,043	7,796	46,702	420,515	268,974
Realized gain (loss)	-	604,288	-	-	604,288	(28,743)
Unrealized gain	-	74,749	-	-	74,749	299,556
Other:						
Advertising sales	-	-	46,882	-	46,882	23,259
Museum admission	224	-	-	-	224	1,034
On campus events	62,572	-	-	-	62,572	16,361
Chapter reimbursements	-	-	-	-	-	11,414
Trust maintenance	96,848	-	-	-	96,848	87,465
Golf tournament	48,489	-	-	-	48,489	26,154
MBNA royalty	272,000	-	-	-	272,000	257,000
Miscellaneous	117,145	-	-	3,000	120,145	168,047
Total revenue and support	2,957,272	2,819,716	767,594	3,948,841	10,493,423	9,036,803
Expenses:						
Personnel:						
Salaries	1,381,670	-	177,525	1,130,312	2,689,507	2,452,027
Staff benefits	253,605	-	31,548	196,417	481,570	412,962
Total	1,635,275	-	209,073	1,326,729	3,171,077	2,864,989
Occupancy:						
Depreciation and amortization	677,708	-	-	208,031	885,739	779,791
Utilities	110,151	-	-	538,384	648,535	692,703
Taxes	900	-	-	357,398	358,298	331,728
Repairs and maintenance	251,957	-	-	260,593	512,550	207,580
Professional and contracted services	70,263	96,848	-	44,701	211,812	214,498
Miscellaneous operating services	44,302	11,034	9,217	29,504	94,057	134,442
Supplies	83,052	-	2,977	105,435	191,464	52,048
Rent	39,873	-	-	23,108	62,981	51,890
Hotel operations	-	-	-	111,066	111,066	147,334
Total	1,278,206	107,882	12,194	1,678,220	3,076,502	2,612,014
Promotional:						
Scholarships	-	542,821	-	-	542,821	523,239
Travel and sports trips	177,616	-	171,581	-	349,198	306,064
Special events ticket purchases	244,740	-	2,129	-	246,869	248,612
Printing	168,088	-	1,755	3,095	172,938	166,257
Cost of merchandise sold	-	-	268,955	-	268,955	219,442
Postage	92,948	-	23,168	1,589	117,705	106,977
Official functions and entertainment	2,050	-	-	-	2,050	14,077
Catering	106,245	9,991	-	1,641	117,876	88,940
Promotional supplies	63,038	-	2,117	-	65,155	53,264
Other support	53,327	-	-	-	53,327	32,459
Advertising	5,456	-	-	37,638	43,093	41,377
Discretionary contribution	-	-	-	238,995	238,995	-
Discounts	-	-	-	-	-	2,620
Gifts of appreciation/donor recognition	41,471	-	-	-	41,471	64,703
Total	954,979	552,812	469,705	282,958	2,260,454	1,868,031
General and Administrative:						
Fees	-	45,941	-	-	45,941	104,608
Interest expense	185,681	-	-	148	185,829	101,733
Telephone	33,265	-	3,691	49,512	86,468	70,169
Provision for doubtful accounts	-	153,489	-	-	153,489	154,545
Auto insurance	6,930	-	-	8,941	15,871	12,838
Dues and subscriptions	9,809	-	80	2,694	12,583	10,041
Total	235,685	199,430	3,771	61,295	500,180	453,934
Total expenses	4,104,145	860,124	694,743	3,349,202	9,008,214	7,798,968
Change in net assets	\$ (1,146,873)	\$ 1,959,592	\$ 72,851	\$ 599,639	\$ 1,485,209	\$ 1,237,834

LSU ALUMNI ASSOCIATION AND SUBSIDIARY ASSETS



DECEMBER 31, 2006



DECEMBER 31, 2005

■ CASH & INVESTMENTS
■ PROPERTY AND EQUIPMENT

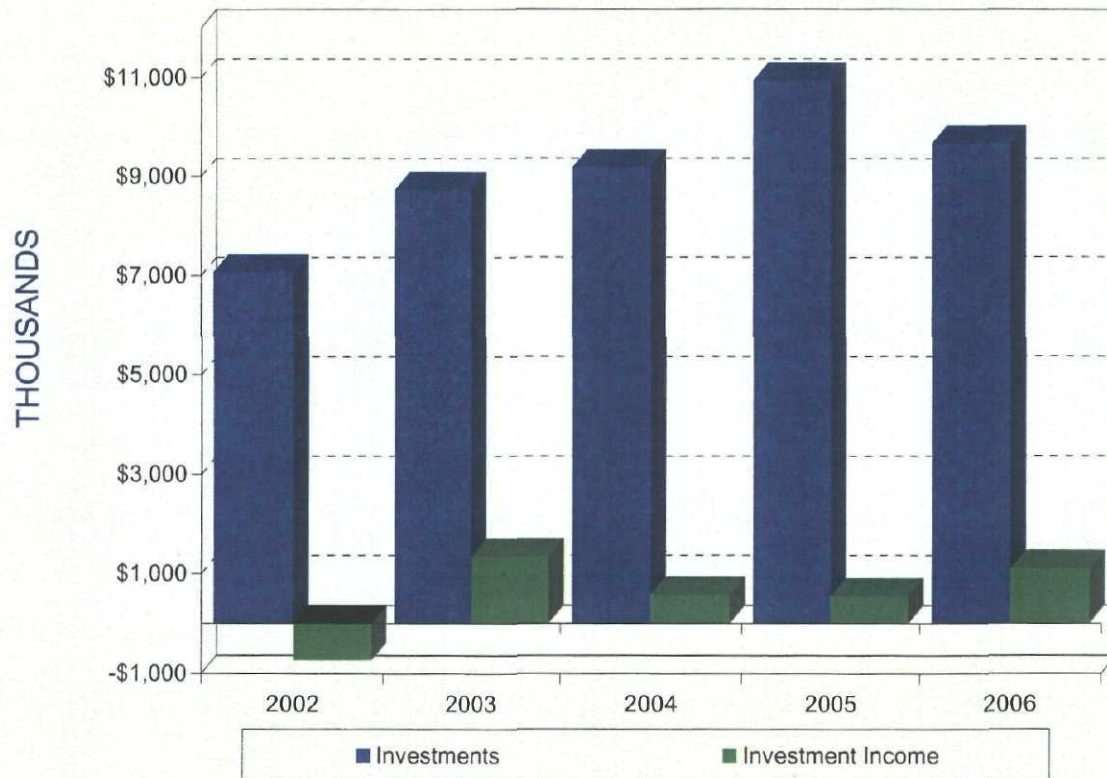
■ RECEIVABLES

■ OTHER

ASSETS = \$ 29,823,000

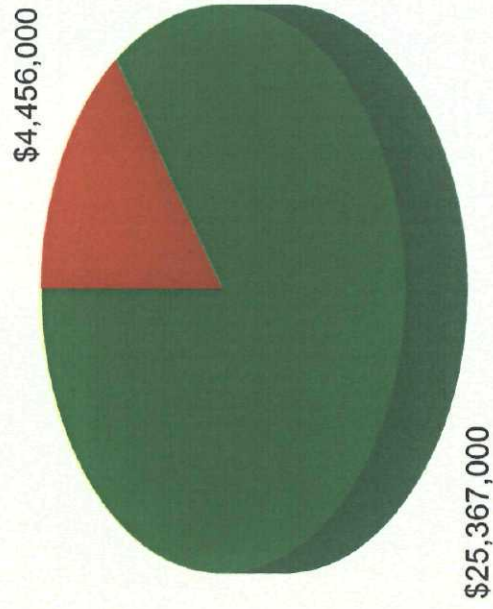
ASSETS = \$ 32,402,000

LSU ALUMNI ASSOCIATION AND SUBSIDIARY INVESTMENTS / INVESTMENT INCOME

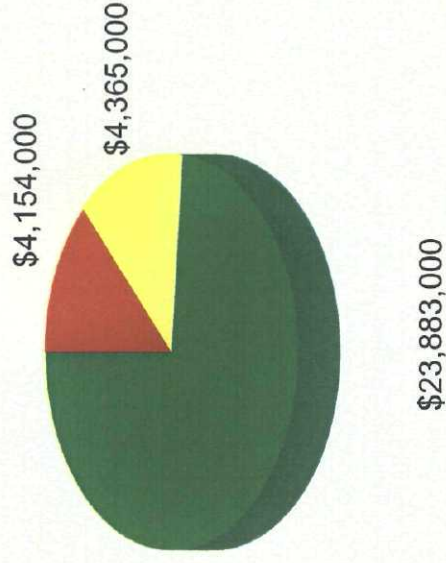


LSU ALUMNI ASSOCIATION AND SUBSIDIARY

LIABILITIES & NET ASSETS



DECEMBER 31, 2006



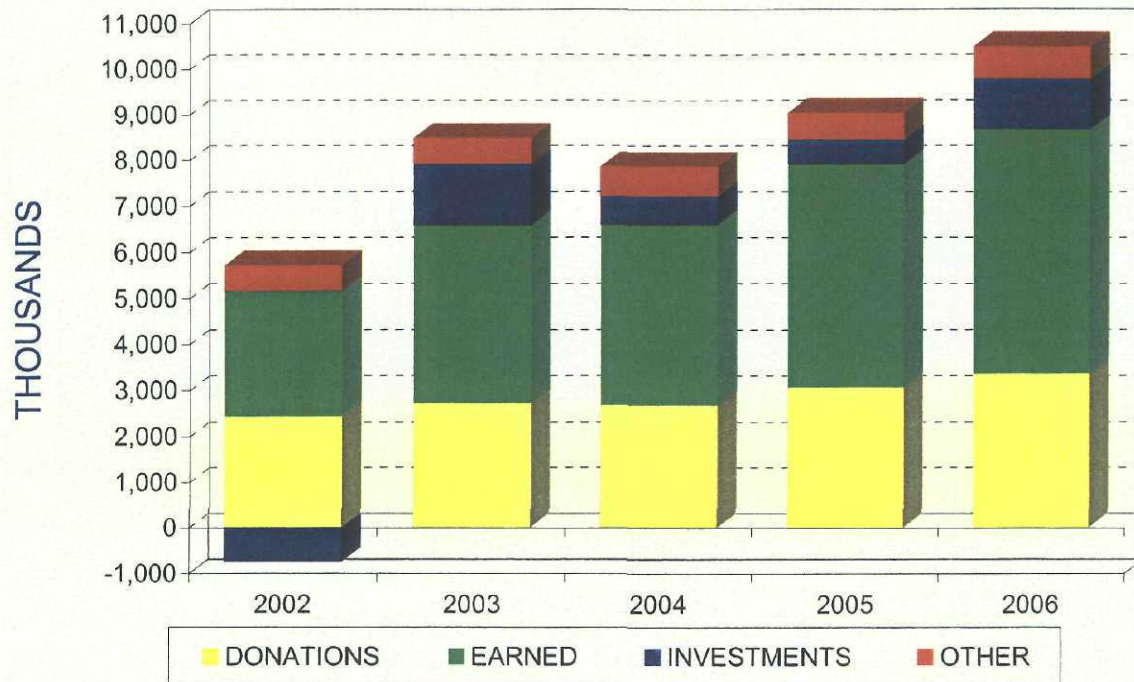
DECEMBER 31, 2005



LIABILITIES = \$ 4,456,000
NET ASSETS = \$ 25,367,000

LIABILITIES = \$ 8,519,000
NET ASSETS = \$ 23,883,000

LSU ALUMNI ASSOCIATION AND SUBSIDIARY REVENUE



LSU ALUMNI ASSOCIATION EXPENSES

